

# Niall Nazarko

Partner

Niall Nazarko practices in the areas of Corporate and Commercial law, Commercial Leasing, and Commercial Real Estate.



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Niall's Corporate and Commercial law practice focuses on mergers, acquisitions, and dispositions (including asset and share transactions), re-organizations, financing transactions, corporate governance and various contractual arrangements. He provides a range of legal advice to large and small businesses, non-profit organizations, individuals and families.

In his Commercial Leasing practice, Niall works with landlords, tenants and property managers to create, review and negotiate lease agreements, and to assist with and navigate leasing issues. Niall has experience acting for clients in the retail, industrial and office sectors.

Niall attended law school at the University of Alberta and the University of Manitoba and received his law degree from Robson Hall in 2013. He became an Associate at Pitblado Law in June 2014. Prior to attending law school, Niall obtained a Bachelor of Commerce (Honours) Degree from the I. H. Asper School of Business at the University of Manitoba in 2009.

Niall is a proud Winnipegger and believes in giving back to the community. He has been an active member of Pitblado's United Way Committee and previously sat on the Board of Directors of Variety, the Children's Charity of Manitoba.

## Practice Areas

- Business
  - Corporate and Commercial
  - Restructuring
- Mergers and Acquisitions
- Real Estate and Property Development
- Commercial Real Estate
- Leasing

## Industries

- Charities and Not-For-Profit
- Professional Services
- Real Estate and Property Development



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## Education

Admitted to the Manitoba Bar, 2014

J.D., University of Manitoba, 2013

B.Comm(Hons), University of Manitoba, 2009

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## Representative work

Lead a team of lawyers to provide local due diligence to the underwriters of a multinational conglomerate, in respect of various public offerings of securities totaling hundreds of millions of dollars.

Has negotiated numerous commercial leases, including lease agreements for various national and international franchise chains.

Acted as local counsel to a leading American e-commerce company with respect to their potential acquisition of facilities in Manitoba.

Has acted for the vendors and purchasers on complex share and asset transactions in a wide variety of sectors including construction, education, transportation, retail and hospitality, and professional services.

Acted for a large property development company on a variety of commercial matters.

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## Publications and Appearances

Author, Pitblado COVID-19 Resource Centre, “Canadian Emergency Commercial Rent Assistance Program”, April 27, 2020

Author, Pitblado COVID-19 Resource Centre, “COVID-19 and Commercial Leasing”, March 25, 2020

Author, Pitblado COVID-19 Resource Centre, “COVID-19 and Franchising”, March 25, 2020

Co-Author (with Judy Payne), “Canada’s Anti-Spam Law – Two Years Later”, Manitoba Insurance Broker Magazine, Fall 2016

Author, Pitblado Whitepaper, “Franchising in Manitoba: Considerations for Business Owners”, September 2016

Co-Author (with Judy Payne), “Canada’s new anti-spam law”, Manitoba Insurance Broker Magazine, Fall 2014



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## Memberships and Associations

Manitoba Bar Association

Canadian Bar Association

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## Honours and Awards

Law Society of Manitoba Prize – Third Highest Standing in Third Year (Robson Hall)

Alf Francis Memorial Prize – Third Highest Standing in Third Year (Robson Hall)

Gilbert T. Gregory Memorial Prize – Real Estate Transactions (Robson Hall)

David Levin Memorial Prize – Real Estate Transactions (Robson Hall)

John R. Haig, Q.C. Memorial Prize – Advanced Legal Research (Robson Hall)

Harold Buchwald Award for Outstanding Extracurricular Contribution (University of Manitoba Students' Union)

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## Community

Chair, Governance Committee, Variety – The Children's Charity of Manitoba, 2019 – 2021

Member, Board of Directors, Variety – The Children's Charity of Manitoba, 2018 – 2021

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